



Cloud Acropolis

Virtual  
Machines

Web  
hosting

Backup

& Recovery

Collocation

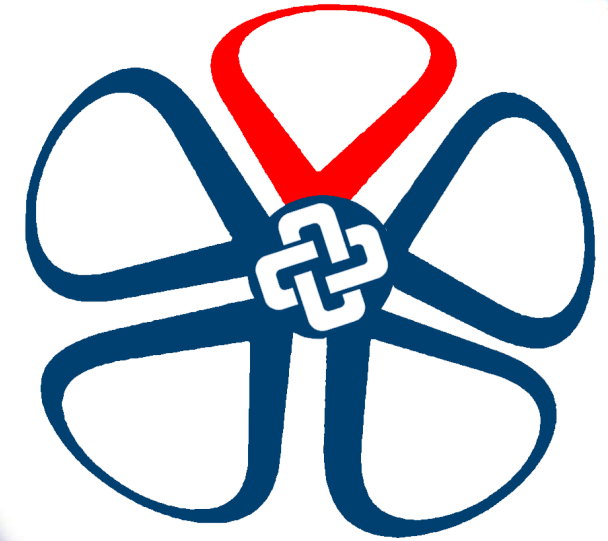
Security  
Services

# Company Profile

Cloud Acropolis

Your True Omani Cloud Partner

[www.CloudAcropolis.com](http://www.CloudAcropolis.com)





# Cloud Acropolis

Virtual  
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## Content



- About Us
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- Telecom and ICT Innovations
- Testimonials
- ICT SME Challenges and Opportunities
- Contact Us





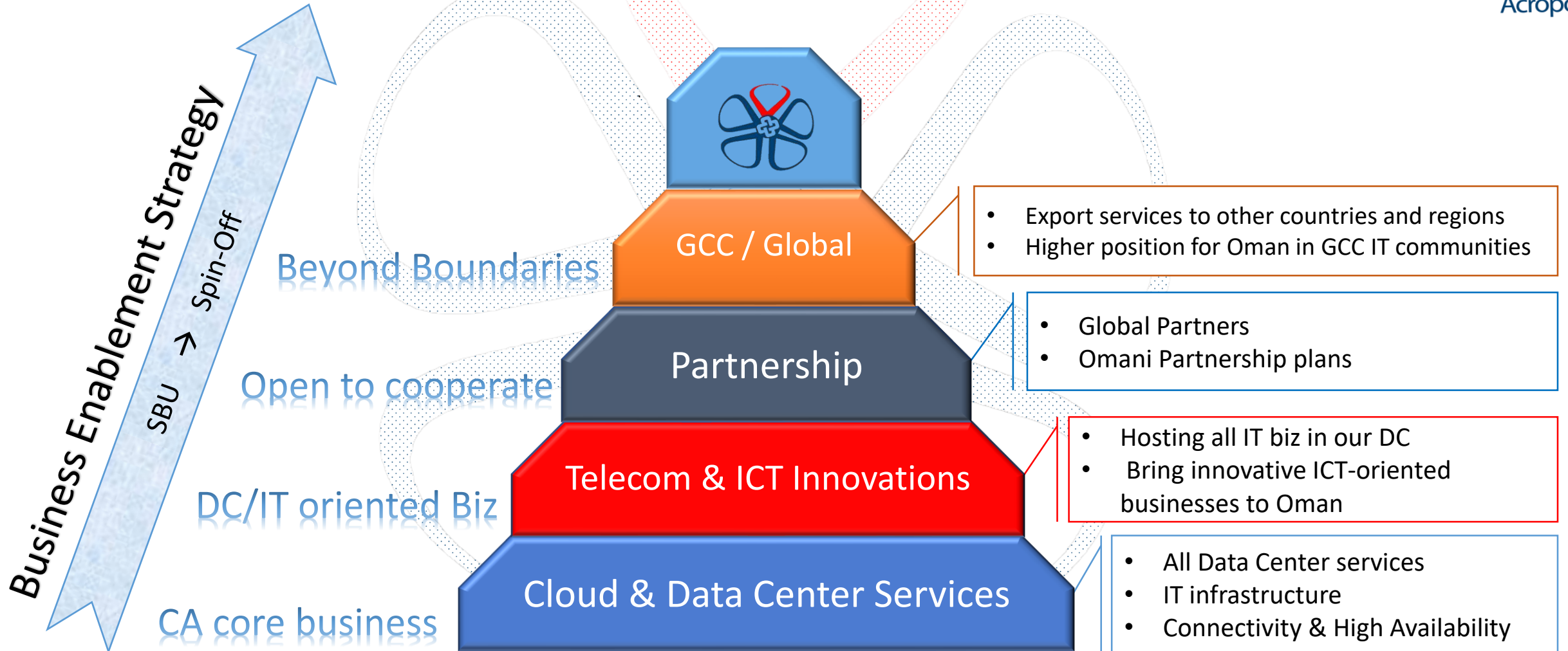
Your True Omani Cloud Partner



# About Us

- **Cloud Acropolis** is a Cloud and Data center service provider in Oman.
- We have been commercially established in 2016
- Our data center is located in Ghubra/Muscat
- It is connected to all telecommunication service providers via fiber optics.
- We have a capacity of 120+ racks with about 2 MW of redundant power
- Our clientele ranges from corporates to SMBs.
- We have global and local partners.

# Strategy Schematic





# Cloud Acropolis Summary



- Strategic location
- Safe & reliable construction
- High connectivity (through fiber optics)
- Constructed for being Data Center



- Collocation (Tier IV)
- Network Managed Security Services (Virtual Data center)
- Storage, Backup, Recovery
- Virtual Machine (100% 2 years in a row)



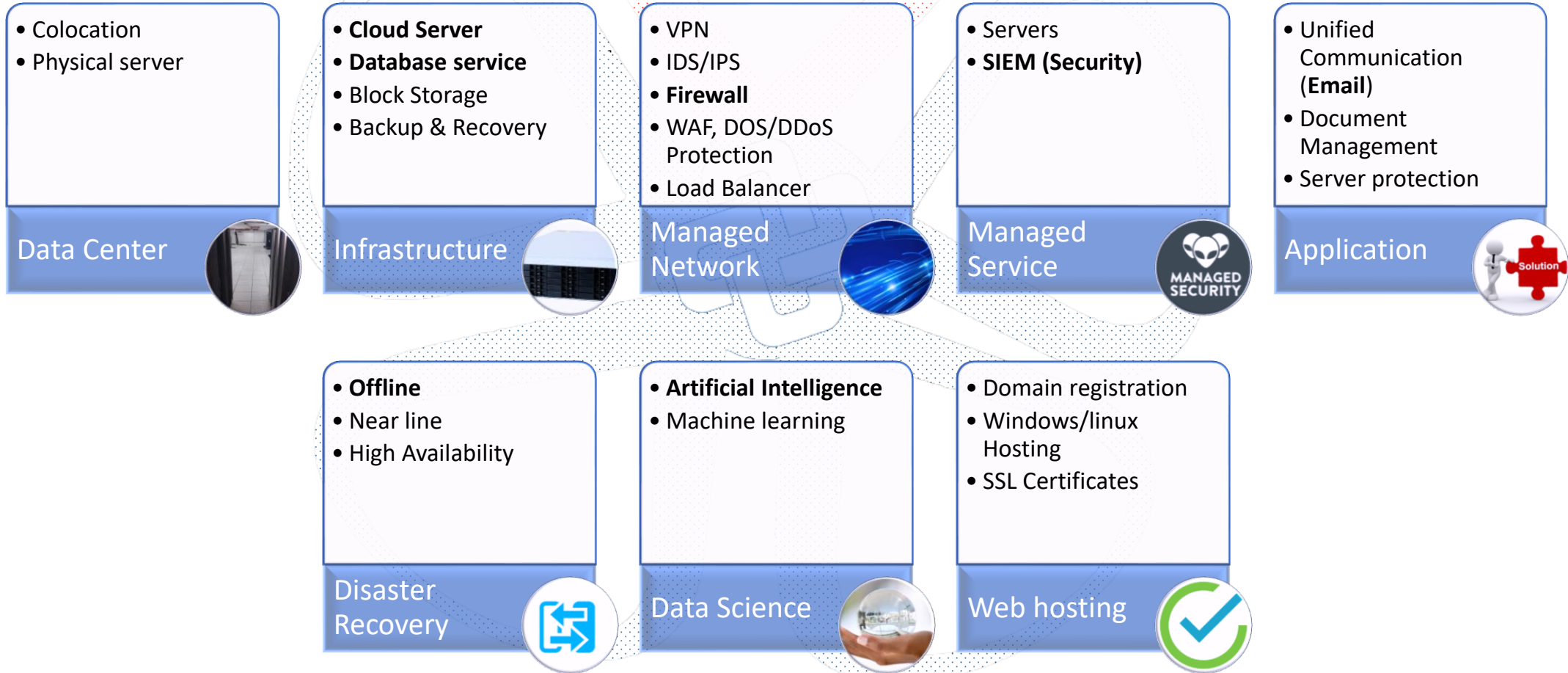
- Domain Registration
- Hosting
- Security
- Managed Service



- Server Protection
- Document Management System
- Unified Communications
- Microsoft Office 365, SharePoint, etc.

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# Cloud Acropolis Product Summary



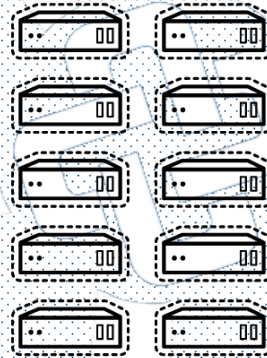
# PaaS & IaaS



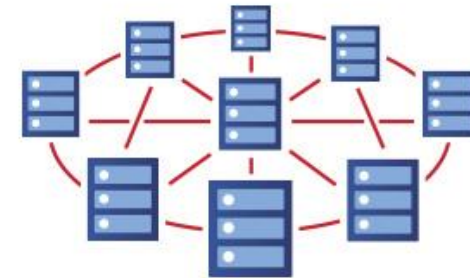
Collocation



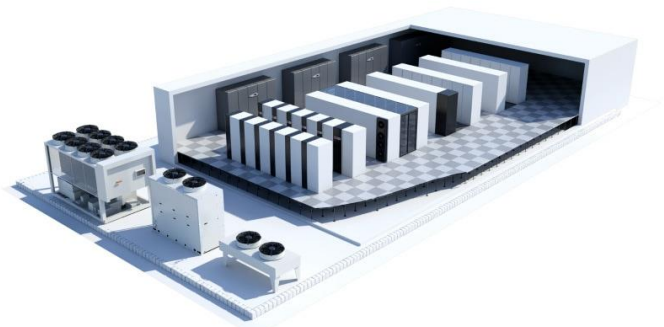
Main Site



Virtualization



CEPH Storage



High Available Site

Fibre



Managed Network Security



# Web



Domain  
Registration



Hosting –  
Windows / Linux



Certificate  
Authority

Managed Services

# SaaS



## AcropolisBox (DMS)

- Full blown DMS
- 10GB per user
- File sharing
- Meta Data
- Robust & reliable
- Multi platform



## AcropolisMail (UC)

- Unified Communication
- Email, Calendar, task, note
- Team Space
- Internal Chat
- 10 GB file storage
- File sharing
- Multiple platform



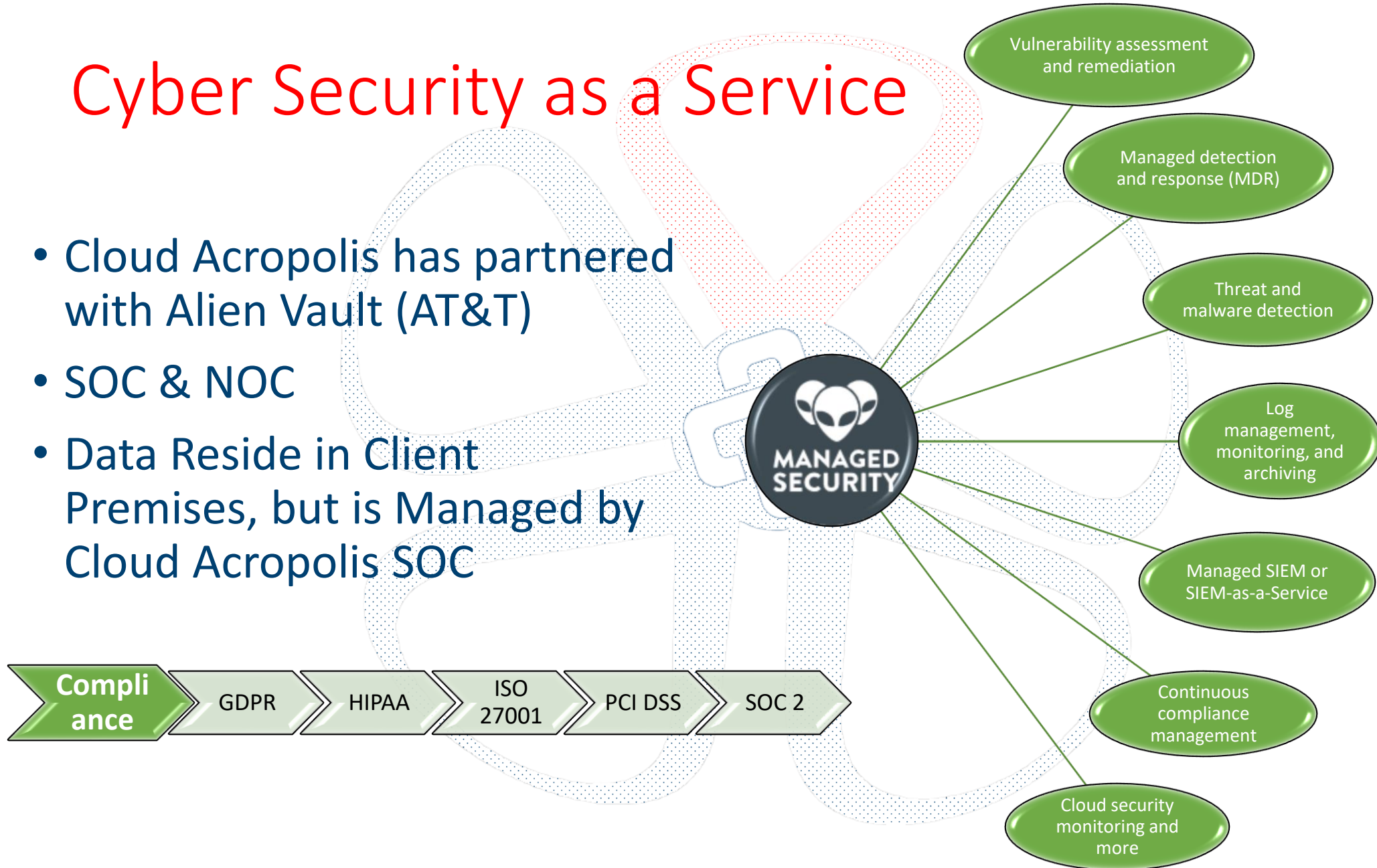
## MCP

- Microsoft Partner
- Azure Services
- Office 365

In Oman, High Available Setup, Full backup, Managed Service, worry free, Competitive

# Cyber Security as a Service

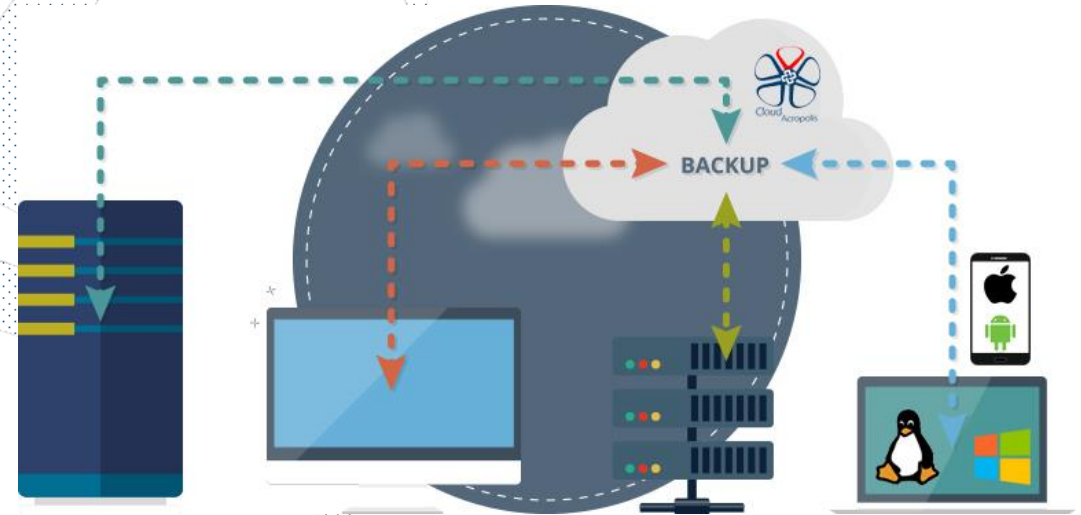
- Cloud Acropolis has partnered with Alien Vault (AT&T)
- SOC & NOC
- Data Reside in Client Premises, but is Managed by Cloud Acropolis SOC





# Backup as a service

- Key Features of our Cloud backup service
  - Windows / Linux / iOS / Android compatible
  - Incremental backup
  - Backup VM
  - Backup Server
  - Backup Workstation
  - Backup Office-365
  - Backup Android/iOS Mobile
  - Backup Files & databases
  - AES-256 data encryption
  - VMware vSphere®, Microsoft Hyper-V®, Citrix XenServer Support



# Colocation Services

## Full Rack – Half Rack

- Fully ready
- Double wall to protect against flood
- 2x1MW power from 2 different power stations
- 2x1.2MW generators
- 4x200KW UPS
- 8 CRAC units at 300,000 BTU
- Cold isle containment
- Load up to 2.2 tone per sqm
- Connected to all telecom Operators
- Designed, built and operated as per Tier IV standards
- Sitting space also available in the upper floors



# Partnership



- Artificial Intelligence
- Machine learning



Alien  
Vault

- SOC
- SIEM

- Hosted VOIP Service
- NGN Services



- Telecommunication

Still Open to Cooperation

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# Mwaslat Taxi Management



## Hypotheses

- Devices will be installed in cars
- Users will have to install app on their mobiles
- Mwaslat call center will manage the process
- Start with 200 cars and increase to 1000 within 3 years
- Local Hosting only



## Challenges

- No IT Solution Architect
- Application vendor has sizing for 25,000 cars
- Intermediate company has no IT staff
- No true SLA from local vendors till now
- IT and Bandwidth are offered separately till now



## Solution

- Providing IT Architecture with High Availability
- Provisioning of Elasticity for growth
- No Long term contract, Monthly OPEX only
- Fast response to all inquiries
- Provision of Managed service on all IT below application
- True measured SLA
- 100% uptime since December 2017

“Cloud Acropolis, since the very first day, has supported us to architecture and build a scalable and high available solution for our Taxi Management system in Oman. Their support and availability have been outstanding since that day”

# Integrity Smart Services



## Hypotheses

- The site needs to be up 100%
- Users are in Oman, so fastest upload possible
- 24/7 support
- High Availability Setup



## Challenges

- No IT Solution Architect
- Right now hosted overseas with poor availability
- No true SLA from local vendors till now
- No one seems to be on the other side of the line
- Losing tenders because of the site availability



## Solution

- Very reliable and Highly available hosting
- Very competitive prices
- No Long term contract, Monthly OPEX only
- Fast response to all inquiries
- Provision of Managed service on all IT below application
- True measured SLA
- 100% uptime since day 1

“Cloud Acropolis helped us to find the perfect solution for our hosting needs. Their team of expert helped us move all our information very fast and till now our services have been 100% stable.”

# Dubai Technology



## Hypotheses

- The Portal needs to be up 100%
- The portal needs to be secure
- Cars need to communicate regardless of their telecom service provider
- Users are in Oman, so fastest upload possible
- 24/7 support
- High Availability Setup



## Challenges

- No IT Solution Architect
- Hard to find a reliable Oman Hosting partner
- No true SLA from local vendors till now
- Mainly long contract is requested for hosting
- Hosting and Internet come separately
- Losing tenders because of the site availability



## Solution

- Dedicated IT Solution Architecture
- Layered and protected designs via firewall and IPS
- Very competitive prices
- No Long term contract, Monthly OPEX only
- Fast response to all inquiries
- Provision of Managed service on all IT below application
- True measured SLA
- 100% uptime since day 1

Happy with the provided services



# Asyad Group ICT Services



## Hypotheses

- To have a centralized Cloud Provider
- Flexibility in all Aspect of service
- 24/7 operation
- Deep level expertise
- All Opex
- Security & integration
- Customization



## Challenges

- Scalability
- Request management
- Low HR
- Increased Asset depreciation
- Demanded management
- Policy implementation



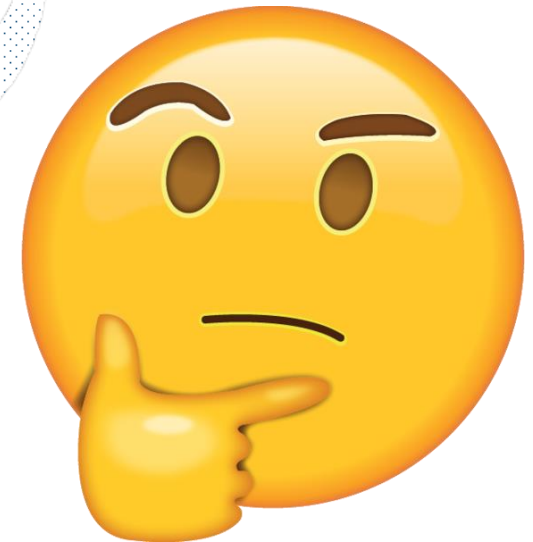
## Solution

- Proven and tested SLA
- Only OPEX, no commitment
- Managed Service up to OS
- Reliability and Scalability
- ITIL v4 and ISO 27001
- True 24/7

Subsidiary recommendation, reseller program for logistic based SME

# ICT SME Development Challenges

- Smart City, IoT, ERP, CRM, Productivity....
- Cost of Server, Storage, Switch...
- IT Architecture, Service, Operations
- Legal, Security, Connectivity
- In Country
- ??????????



# ICT SME Development Opportunities

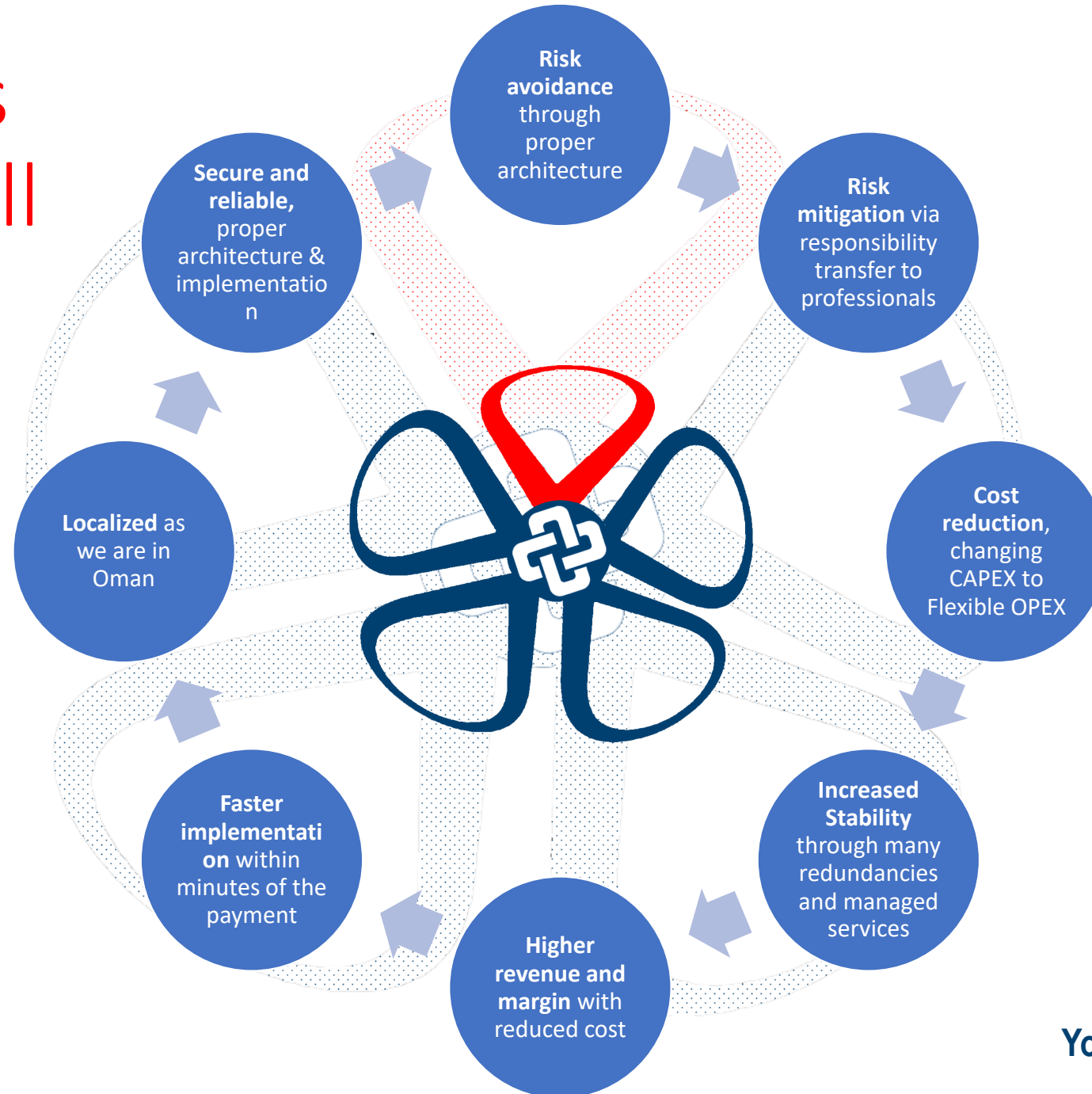
## Need a Local Cloud Service Provider

- Customer Oriented (Partner)
- Localized services
- International Expertise
- SME Oriented
- All OPEX
- International competitive prices
- Telecom Agnostic
- Highly available
- SLA





# Benefits to Enroll




**Cloud Acropolis**  
Your true Omani Cloud Partner

# Contact Us



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# Thank You

**Cloud Acropolis, Your true Omani Cloud Partner**

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